

**MANITOBA eHEALTH STAKEHOLDER ANALYSIS AND MESSAGING**

**MATRIX A – Stakeholder Analysis – Environmental Assessment**

<b>Stakeholder Category –</b>			
<p><b>Key Information Needs</b>  <i>Identify what the stakeholder group needs and what we need from them.</i></p> <ul style="list-style-type: none"> <li>▪ More involvement and participation in projects</li> <li>▪ Clear understanding of Manitoba eHealth’s mandate and scope</li> <li>▪ Clear understanding of their role</li> </ul>	<p><b>Key Issues</b>  <i>Identify issues of the stakeholder category, these may relate to the project or not. This is part of an environmental assessment. See examples below</i></p> <ul style="list-style-type: none"> <li>▪ Consultation</li> <li>▪ Communications</li> <li>▪ Scope</li> <li>▪ Equipment, technology and software</li> <li>▪ Standardization</li> <li>▪ Privacy</li> </ul>	<p><b>Challenges</b>  <i>This is the area for the challenges the project will face in communicating to stakeholders</i></p> <ul style="list-style-type: none"> <li>▪ Geographic challenges</li> <li>▪ Competing priorities for resources</li> <li>▪ Delivering services with stagnant funding</li> </ul>	<p><b>Opportunities:</b>  <i>What are the opportunities for the stakeholder with the introduction of the change?</i></p> <ul style="list-style-type: none"> <li>▪ Perception that technology can break down geographic barriers</li> <li>▪ Need for more accessible service</li> </ul>

<b>Stakeholder Group ( add comments specific to group)</b>			
<p><b>Key Information Needs:</b></p>	<p><b>Key Issues:</b></p>	<p><b>Challenges</b></p>	<p><b>Opportunities:</b></p>

**Matrix B**

<b>Messaging, media and schedule</b>
Primary Messaging for project – applies to all stakeholders so does not need to be placed in each Part B Matrix. Refer to where it was first placed.
<i>This includes high level messaging as well as targeted messaging and should be revisited regularly to ensure the messaging is on target and current.</i>
<b>Key messages that will help to build and increase awareness</b>
<b>What’s in it for me? (key message that will address the benefit to end users):</b>
<b>What do we need from this stakeholder category? (key messages that will identify our needs and expectations in terms of their involvement and behavior):</b>
<b>Project update (key messages that will provide current update and next steps)</b>

**Stakeholder Group Name:** Information that follows needs to be created for each stakeholder group. Make as many tables as needed.

**Recommended Strategy:** Based on Stakeholder Grid (eg. Involve actively)

**Targeted Messaging:**  
**Key messages to specific stakeholder group in addition to primary messaging**  
 As above, specify benefits, their role, training, and updates, as required.

<b>Tactic: Create Awareness</b>				
<b>Media / Communications Tool</b> <i>Best methods for communicating to stakeholder groups</i>	<b>Purpose</b>	<b>Owner</b>	<b>Schedule</b> <b>Timeline/</b> <b>frequency</b>	<b>Feedback mechanism</b> <i>Critical to ensuring the message is getting to the group and is understood.</i>
1. Presentations	To develop awareness of project			
2. Regular meetings	To maintain frequency of contact			
3. Service Description	To create understanding of project			

**Future Tactics: Develop Desire**  
*(To avoid repetition - we recommend that you use each subsequent section for NEW communications activities which includes all of the above)*

<b>Future Tactics: Increase Knowledge</b>				
<b>Media</b>	<b>Purpose</b>	<b>Owner</b>	<b>Schedule</b>	<b>Feedback</b>
1. Training information	To ensure stakeholders understand they will receive training			

**Future Tactics: Develop Ability**  
**Future Tactics: Reinforce Change**

